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## **TUROB**

For the Month of February 2015		Date Created: Mar 17, 2015
Table of Contents Multi-Segment Turkey Loc Multi-Segment Turkey EUR Multi-Seg Raw Turkey Loc Multi-Seg Raw Turkey EUR Help	Tab 1 2 3 4 5 6	

TUROE

For the month of: February 2015

		Current Month - February 2015 vs February 2014													
	Осс	%	AD	R	Revi	PAR	Pe	Percent Change from February 2014							
	2015	2014	2015	2014	2015	2014	Осс	ADR	RevPAR	Room Rev	Room Avail	Room Sold			
Istanbul	61,0	60,8	284,54	329,50	173,46	200,39	0,2	-13,6	-13,4	-7,2	7,2	7,4			
Ankara	65,0	60,0	226,33	223,81	147,14	134,24	8,4	1,1	9,6	9,6	-0,0	8,3			
Turkish Riviera	50,1	48,2	150,62	155,11	75,44	74,73	4,0	-2,9	0,9	1,3	0,4	4,4			
Turkey Regional+	54,2	56,8	134,19	134,75	72,74	76,60	-4,6	-0,4	-5,0	4,2	9,7	4,6			

	Year to Date - February 2015 vs February 2014												
Occ % ADR RevPAR Percent Change from YTD 2014													
2015	2014	2015	2014	2015	2014	Occ	ADR	RevPAR	Room Rev	Room Avail	Room Sold		
58,0	57,3	285,62	332,10	165,79	190,27	1,3	-14,0	-12,9	-6,0	7,9	9,3		
59,9	55,3	224,53	220,00	134,46	121,72	8,2	2,1	10,5	10,4	-0,1	8,1		
43,5	43,6	153,36	156,12	66,66	68,10	-0,3	-1,8	-2,1	-1,7	0,4	0,1		
52,7	51,4	137,37	137,67	72,39	70,77	2,5	-0,2	2,3	12,1	9,6	12,4		

	Participation											
Properties Rooms												
Census	Sample	Census	Sample									
454	102	46720	21366									
63	15	6768	2821									
943	21	174564	4669									
144	50	18993	8182									

TUROB

For the month of: February 2015

		Current Month - February 2015 vs February 2014												
	Осс	%	AD	R	RevF	PAR	Percent Change from February 2014							
	2015	2014	2015 2014		2015 2014		Occ ADR		RevPAR	Room Rev	Room Avail         Room Sold           7,2         7           -0,0         8           0,4         4	Room Sold		
Istanbul	61,0	60,8	101,17	107,99	61,67	65,68	0,2	-6,3	-6,1	0,7	7,2	7,4		
Ankara	65,0	60,0	80,47	73,35	52,31	44,00	8,4	9,7	18,9	18,9	-0,0	8,3		
Turkish Riviera	50,1	48,2	53,55	50,84	26,82	24,49	4,0	5,3	9,5	9,9	0,4	4,4		
Turkey Regional+	54,2	56,8	47,71	44,16	25,86	25,11	-4,6	8,0	3,0	13,1	9,7	4,6		

	Year to Date - February 2015 vs February 2014													
Occ % ADR RevPAR Percent Change from YTD 2014														
2015	2014	2015	2014	2015	2014	Occ	ADR	RevPAR	Room Rev	Room Avail	Room Sold			
58,0	57,3	102,77	108,25	59,66	62,02	1,3	-5,1	-3,8	3,8	7,9	9,3			
59,9	55,3	80,75	71,73	48,36	39,69	8,2	12,6	21,8	21,7	-0,1	8,1			
43,5	43,6	55,13	50,90	23,96	22,20	-0,3	8,3	7,9	8,4	0,4	0,1			
52,7	51,4	49,45	44,88	26,06	23,07	2,5	10,2	13,0	23,8	9,6	12,4			

	Participation											
Prope	erties	Roc	oms									
Census	Sample	Census	Sample									
454	102	46720	21366									
63	15	6768	2821									
943	21	174564	4669									
144	50	18993	8182									

For the Month of February 2015

		Current Month - February 2015 vs February 2014										
		Supply			Revenue							
	2015	2014	% Chg	2015	2014	% Chg	2015	2014	% Chg			
Istanbul	1.308.160	1.220.436	7,2	797.472	742.216	7,4	226.916.522	244.558.851	-7,2			
Ankara	189.504	189.588	-0,0	123.196	113.715	8,3	27.883.492	25.450.596	9,6			
Turkish Riviera	4.887.792	4.868.136	0,4	2.448.009	2.345.504	4,4	368.723.281	363.819.313	1,3			
Turkey Regional+	531.804	484.596	9,7	288.266	275.469	4,6	38.683.174	37.120.380	4,2			

	Year to Date - February 2015 vs February 2014												
Supply Demand Revenue													
2015	2014	% Chg	2015	2014	% Chg	2015	2014	% Chg					
2.756.635	2.554.893	7,9	1.600.097	1.463.742	9,3	457.024.731	486.111.355	-6,0					
399.312	399.644	-0,1	239.128	221.120	8,1	53.692.535	48.646.146	10,4					
########	########	0,4	4.476.918	4.474.535	0,1	686.559.056	698.543.712	-1,7					
1.113.736	1.016.184	9,6	586.935	522.372	12,4	80.627.982	71.915.567	12,1					

**Currency: TRY - Turkish Liras** 

TURO

For the Month of February 2015

		Current Month - February 2015 vs February 2014										
		Supply			Demand			Revenue				
	2015	2014	% Chg	2015	2015 2014 % Chg		2015	2015 2014				
Istanbul	1.308.160	1.220.436	7,2	797.472	742.216	7,4	80.679.219	80.152.488	0,7			
Ankara	189.504	189.588	-0,0	123.196	113.715	8,3	9.913.859	8.341.258	18,9			
Turkish Riviera	4.887.792	4.868.136	0,4	2.448.009	2.345.504	4,4	131.098.019	119.239.288	9,9			
Turkey Regional+	531.804	484.596	9,7	288.266	275.469	4,6	13.753.640	12.165.950	13,1			

	Year to Date - February 2015 vs February 2014												
Supply Demand Revenue													
2015	2014	% Chg	2015	2014	% Chg	2015	2014	% Chg					
2.756.635	2.554.893	7,9	1.600.097	1.463.742	9,3	164.449.759	158.453.227	3,8					
399.312	399.644	-0,1	239.128	221.120	8,1	19.309.601	15.860.239	21,7					
########	########	0,4	4.476.918	4.474.535	0,1	246.805.644	227.742.273	8,4					
1.113.736	1.016.184	9,6	586.935	522.372	12,4	29.023.584	23.445.026	23,8					

## Tab 6 - Help

All data is processed by STR using both the current and historical sampling of hotels.

For further questions about the methodology used to produce our reports, please email destin@str.com.

## Average Daily Rate (ADR)

Room revenue divided by rooms sold, displayed as the average rental rate for a single room.

#### Census (properties and rooms)

The number of properties and rooms that exist in our database for the area(s) or segment(s) shown on the repo

#### Country

A geographic area that has internationally recognized boundaries, an organized economy, and a sovereign gover it is typically recognized by the International Organization for Standardization (ISO).

## Demand (Rooms Sold)

The number of rooms sold or rented (excludes complimentary rooms).

## **Exchange Rate**

The factor used to convert revenue from U.S. Dollars to the local currency. The exchange rate data is obtained Any aggregated number in the report (YTD, Running 3 month, Running 12 month) uses the exchange rate of e

## Index

Index (Occupancy, ADR, RevPar) - Property performance divided by competitive set performance multiplied by Internationally, indexes are also referred to as MPI – Market Penetration Index (Occupancy Index), ARI – Avera

## Market

A geographic area within a country. Markets are defined by STR and STR Global.

## Occupancy (Occ)

Rooms sold divided by rooms available multiplied by 100. Occupancy is always expressed as a percentage of

#### Percent Change

Amount of growth - up, flat, or down - this period versus same period last year (month or year-to-date). Calcula

## Revenue (Room Revenue)

Total room revenue generated from the sale or rental of rooms.

## RevPAR (Revenue Per Available Room)

Room revenue divided by rooms available.

#### Sample or % Room Participants

The percent of rooms from which STR receives data. Calculated as (Sample Rooms/Census Rooms)\* "100"

#### Sub-Market

A geographic sub-area within a Market. Sub-markets are defined by STR and STR Global.

## Supply (Rooms Available)

The number of rooms times the number of days in the period.

## **Twelve Month Moving Average**

Measures (Occ, ADR, RevPAR, Supply, Demand, Revenue) are calculated using the sum of the values of the give

## WD (Weekday)

Average of Sunday through Thursday

## WE (Weekend)

Average of Friday and Saturday

### Year-to-date

Measures (Occ, ADR, RevPAR, Supply, Demand, Revenue) are calculated using the sum of the values from J



# tarafından dijital düzenleme yapılmıştır